Telehealth Feasibility Study
Request for Proposals (RFP)
Requested by the Skokomish Indian Tribe

The Skokomish Indian Tribe is seeking an individual or firm to conduct a Telehealth Feasibility Study for our Health Department. The study will address the feasibility of utilizing telehealth in primary and behavioral health as well as supportive functions. Study components to include, but not be limited to are: implementation costs, technology requirements, 3rd party reimbursements, ways telehealth can be utilized in a rural clinic, advantages for providers and patients, and potential challenges.

We are most interested in contracting with an individual or firm that has demonstrated experience doing similar work for Native American Indian tribes. Additional preference will be given to those with knowledge of tribal clinic operations as and the linkages with the Indian Health Service (IHS).

Due Date: January 10, 2020 received by 3:00 pm (late submissions will not be considered)

RFQ Submission: Via e-mail, U. S. mail, other delivery services and/or hand delivery to:
Denese LaClair
Health Director
Skokomish Indian Tribe
N. 100 Tribal Center Road
Shelton, WA 98584
E-mail: dlaclair@skokomish.org
Phone: 360-426-5755 x 2118

Service Dates: Contract Executed: before February 14, 2020
Contract Start Date: February 17, 2020
Contract End Date: June 30, 2020

Introduction
Who we are......we are a federally recognized Native American Tribe located in Shelton, Washington. The Tribe has 776 members ranging from newborn to the age of ninety. 169 (21.78%) of these members are 17 or under with 115 (14.82%) at the age of 60 or older. Our most recent service population is numbered at 2,388 and the Department has 3072 registered patients.
The reservation is located in rural Mason County, Washington which has been classed as a financially distressed area by the State for over 10 years. Per the Washington State Office of Financial Management (OFM) the median income is $54,364 which is far below our neighboring counties of Kitsap at $69,495 and Thurston at $66,725 as well as the State at $68,550. Unemployment rates in the County soar over our neighbors and the State with June of 2018 rates showing Mason at 6.2%, Kitsap at 4.6%, Thurston at 4.7% and the State at 4.7%. This information is significant as it's been well documented that low-income individuals and those who live in depressed areas are much less likely to have access to quality healthcare and other supportive services. This holds true for our community.

Geographical area.....Our reservation is comprised of 4,950 acres. Our usual and accustomed area includes over 170 miles of shoreline and 75,000 acres of water. Washington State is home to 29 federally and two State recognized tribes.

RFP Requirements:
The RFP must contain the following components. Additional information that may prove beneficial to the Tribe during the rating and awarding process is welcomed. Submitters are asked to refrain from submitting responses that will not be easily duplicated such as those with spiral binding, photos and fold-out or other larger than letter-sized paper.
1. Contact name, address, telephone number, fax number and e-mail address.
2. Approach and study components detail.
3. Detailed description of skills, experience and abilities including identification and designation of roles/responsibilities of key staff if response is from a firm.
4. A summary of similar work completed by the individual submitting the response or the key staff as included in above.
5. Client references including project type, dates, contact info and description.
6. A detailed hourly rate billing sheet that includes any additional expenses beyond the hourly rate the proposer anticipates incurring and billing.
7. Statement of acceptance, ability and willingness to: enter into a Skokomish Goods and Services Contract and provide any additional forms and/or certifications as required by the Tribe.
8. Statement addressing whether the submitting individual or entity has minority, woman and/or Native American business ownership.
Draft Scoring Criteria:
RFPs will be scored based on the following criteria. The scoring criteria are subject to change without notice at the sole discretion of the Skokomish Indian Tribe.

<table>
<thead>
<tr>
<th>RFP Components</th>
<th>Rated from 1-10 with 1 being the lowest</th>
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</thead>
<tbody>
<tr>
<td>Proposer's overall experience</td>
<td>1 2 3 4 5 6 7 8 9 10</td>
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<tr>
<td>Experience providing the services required</td>
<td>1 2 3 4 5 6 7 8 9 10</td>
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<tr>
<td>Education and demonstrated skills and capabilities</td>
<td>1 2 3 4 5 6 7 8 9 10</td>
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<tr>
<td>Experience working with Native American tribes</td>
<td>1 5 10</td>
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<tr>
<td>Inclusion of required Statements</td>
<td>1 5</td>
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<tr>
<td>Client references</td>
<td>1 2 3 4 5 6 7 8 9 10</td>
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<tr>
<td>Minority, Women Native American owned entity</td>
<td>1 5 10</td>
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<tr>
<td>Reasonableness of hourly rate(s)/expenses</td>
<td>1 2 3 4 5 6 7 8 9 10</td>
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Questions:
Direct questions and/or requests for clarification to Denese LaClair as listed above.